



Whats in it for me?

The Valley Voice's Spring edition is highlighting real estate with articles dealing with preparing your home for sale and exploring new areas. No we are not asking you to leave Quail Valley but we understand that it's a fact of life that folks do move on. So we hope you will find these articles helpful and informative. We welcome your input on points of interest that you would like to see covered in future editions.

STAGING YOUR HOME FOR SALE

Ready.. .Set.. .Sell

Contributed by Chris Watts & John Tremblay

While buying a home is often an emotional decision, when selling a home, it's a good idea to remove emotion from the equation. When you're ready to sell, begin thinking of your house as a marketable commodity...property...real estate. This detachment process helps make your home "anonymous." After all, the goal in selling is to get others to see your house as their potential home, not yours.

MAKE YOUR HOME ANONYMOUS-

Put away family photos, sports trophies, collectible items, knick-knacks and souvenirs. Put them in a box. Rent a storage area for a few months and store the box there.

REMOVE CLUTTER-

Take a step back, and pretend you are a buyer. Look for areas of clutter; ask a friend or your agent to help point out areas that could use more de-cluttering.

START IN THE KITCHEN-

Take everything off the counters. Everything. Put the toaster in a cabinet and take it out only when you use it. Put rarely-used dishes, pots and pans in a box and put the box in storage.

CHECK UNDER THE SINKS-

Remove all extra cleaning supplies and scrub under-the-sink areas in the kitchen and bathroom[s]. Check for signs of water leaks; these may cause a homebuyer to hesitate in buying your home.

OTHER CLUTTER AREAS TO CONSIDER

CLOSETS-

Store away extra clothes and shoes. These items can make your closets look "crammed full."

FURNITURE-

Though certain furniture may not seem too much for your personal living need, clear out any "extra pieces" to give homebuyers the illusion of space.

STORAGE AREAS-

Keep basement, garage, and attic and shed as empty as possible so buyers can imagine what they would do with the space.

Why go to all this trouble? Because you can be sure homebuyers will open your cupboards, closets and drawers to make sure there is enough room for their thing before they move in.

THE TEAM

Chris Watts and John Tremblay of The Team at Homevest Realty have been successfully helping people buy and sell real estate in Central Florida for over 4 years. Whether selling or buying, you'll want your TEAM to have the experience needed to know the local real estate market! With our years of experience in Central Florida - We have the expertise and track record of success you need.

Please call THE TEAM for more information or questions concerning Central Florida Real Estate. You can reach THE TEAM at 321-296-3868 or toll free at 1-888-580-TEAM. If you feel more comfortable, send us an e-mail at youronlyteam@gmail.com or visit us on-line at www.youronlyteam.com! We'll answer any questions you may have!